

Message Text

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ACTION NEA-09

INFO OCT-01 ISO-00 EB-07 /017 W
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R 121128Z MAY 75
FM AMEMBASSY KUWAIT
TO USDOC WASHDC
INFO SECSTATE WASHDC 2960
AMEMBASSY BEIRUT
AMEMBASSY TEHRAN

UNCLAS KUWAIT 2010

E.O. 11652: N/A
TAGS; BEXP, ECRE, KU
SUBJECT: MUBARAK AL-KABIR HOSPITAL TENDERED

REF: A) KUWAIT 0384 B) KUWAIT 1965

1. KUWAIT CENTRAL TENDERS COMMITTEE HAS INVITED SELECTED COMPANIES TO BID ON THREE SEPARATE TENDERS FOR CONSTRUCTION AND EQUIPPING OF SCALED DOWN 520 BED MUBARAK AL-KABIR HOSPITAL. THREE TENDERS ARE FOR A) CONSTRUCTION, COMPLETION, COMMISSIONING, AND MAINTENANCE, B) SUPPLY, EXECUTION, COMPLETION AND PLACING IN OPERATION OF ELEVATORS, AND C) SUPPLY, EXECUTION, AND MAINTENANCE OF HEATING, VENTILATION AND AIR-CONDITIONING.

2. THESE QUALIFIED TO BID UNDER THE RESPECTIVE PACKAGES ARE AS FOLLOWS:

A. CONSTRUCTION: SKANSKA CEMENTGJUTERIET, C.A.T., ANTWERPSE BOUWWORKE VERBEECK & C. BARESEL, PERINI CORP. (U.S.) LEBANESE CONST. & CONTRACTING CO. ALONE OR WITH UNITED BUILDING CO., VAPPI & CO., INC. (U.S.), WILLIAM J. MORAN CO (U.S.), MCCLOSKEY & CO. INC. (U.S.), LOVECENINZENJERING, BALLAST NEDAM GROEP, MARKWARD & KARAFILIS INC., HUTA-HEGERFELD A.G., PREISWERK & CIE A.G., HOSPITAL CORP. OF NORTH AMERICA & JOE M. RODGERS & ASS. INC. (U.S.), UTO HOLDING A.G., MANHATTAN CONSTRUCTION CO. (U.S.), E.M. EXPORT & MEDICOR WORKS, IMPRESA
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CASTELLI S.P.A. CONSTRUZIONI, DANIEL O'CONNELL'S SONS INC. (U.S.), LOSINGER, PHILIPPOLZMAN A.G., SHIMIZU CONSTRUCTION

CO. LTD.

B. ELEVATORS: OTIS ELEVATOR CO. "KUWAIT", MUSAID AL SALEH, MASCHINEN FABRIK, MARRAYAT & SCOTT LTD., KONE OSAKEYHTIO, MANWERK, STAHL.

C. AIRCONDITIONING, ETC.: BADER AL MULLA & BROS AND CONTINENTAL AIR-CONDITIONING CO. S.A., SOFRAIR, MORAD YOUSIF BEHBEHANI (CARRIER-U.S.), MONTENAY GROUP, VANSWAY INTERNATIONAL, MANO-AERIMPIANTI LTD., AERIMPIANTI, LEFORT FRANCHETEAU CO., WALLACE INTERNATIONAL LTD. (YORK-U.S.), CONTINENTAL AIR-CONDITIONING, A B SVENSKA FLAKTFABRIKEN, BRONSWERK, AIR ET. CHALEUR, SUPPLIES & CONTRACTS CO.

3. KUWAITI AGENTS CAN OBTAIN TENDER DOCUMENTS FOR KD500 (CONSTRUCTION, KD25 (LIFTS), AND KD100 (AIRCONDITIONING). KD1 EQUALS \$3.45. BIDS MUST BE RECEIVED BEFORE NOON AUG. 3, 1975. AS USUAL SUBSTANTIAL BID GUARANTEES AND PERFORMANCE BONDS ARE REQUIRED. THE MAIN CONTRACTOR CAN EITHER NOMINATE OR, IF QUALIFIED, EXECUTE BY HIMSELF WORK FOR A) ELECTRICAL SERVICES, B) TELECOMMUNICATIONS AND ALARM SYSTEM, AND C) CENTRAL MEDICAL CASES. THE WORK IS TO BE COMPLETED OVER 1000 DAYS FROM COMMENCEMENT OF WORK.

4. COMMENT: THIS IS THE FOURTH HOSPITAL TO BE TENDERED FOR CONSTRUCTION SINCE FALL 1974. PREVIOUSLY, TWO PREFABRICATED HOSPITALS AT JAHRA AND FARWANNIYAH WERE TENDERED ON A TURN-KEY BASIS. BIDS FOR THESE HOSPITALS TOTALLING 750 BEDS ARE NOW BEING EVALUATED (NONE OF 3 U.S. FIRMS INVITED BID). THE CENTRAL TENDERS COMMITTEE IS ALSO EVALUATING BIDS FOR THE 540 BED FAHAHEEL HOSPITAL TO SERVE SOUTH KUWAIT (SEE REF B). PERINI CORP. FROM BOSTON IS EXPECTED TO BE NAMED MAIN CONTRACTOR FOR THIS \$75 MILLION HOSPITAL. WE UNDERSTAND THAT THE MUBARAK AL-KABIR HOSPITAL IS ALMOST A CARBON COPY OF THE FAHAHEEL ALTHOUGH SOME YEARS AGO IT WAS CONCEIVED AS A 1200 BED HOSPITAL BUT THIS PLAN WAS SCRAPPED BECAUSE OF THE DIFFICULTY AND EXPENSE IN BUILDING AND OPERATING SUCH A LARGE FACILITY. WHILE IT IS REGRETTABLE SO MANY MAIN CONTRACTORS WERE PREQUALIFIED, PERINI SHOULD HAVE A GOOD SHOT AT THIS
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PROJECT IF INTERESTED BECAUSE OF THE SIMILARITIES BETWEEN IT AND THE FAHAHEEL PROJECT, AND THE SAVINGS TO BE REALIZED BY HAVING MEN AND EQUIPMENT ALREADY BASED IN KUWAIT. ON THE OTHER HAND, IT IS SURPRISING THAT SO FEW U.S. COMPANIES APPLIED TO BID ON AIRCONDITIONING AND RELATED WORKS--AN AREA THE U.S. HAS LONG DOMINATED HERE. IT NOT CLEAR IF SOME OF FOREIGN FIRMS LISTED WILL UTILIZE U.S. AIRCONDITIONING EQUIPMENT. TWO ADDITIONAL HOSPITAL PROJECTS ALREADY PLANNED REMAIN TO BE TENDERED. THESE INCLUDE THE REBUILDING OF THE "OLD" AMIRI HOSPITAL IN KUWAIT CITY, AND A NEW WING FOR THE SABAH HOSPITAL

IN THE SHUWEIKH INDUSTRIAL SUBURB TO SERVE AS A TEACHING
HOSPITAL FOR THE PLANNED KUWAIT UNIVERSITY MEDICAL SCHOOL.
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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: CONSTRUCTION, PROPOSALS (BID), HOSPITALS, BUSINESS FIRMS
Control Number: n/a
Copy: SINGLE
Draft Date: 12 MAY 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975KUWAIT02010
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750165-1037
From: KUWAIT
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750561/aaaacdpo.tel
Line Count: 118
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION NEA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 3
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 75 KUWAIT 0384, 75 KUWAIT 1965
Review Action: RELEASED, APPROVED
Review Authority: CunninFX
Review Comment: n/a
Review Content Flags:
Review Date: 17 JUL 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <17 JUL 2003 by SilvaL0>; APPROVED <13 FEB 2004 by CunninFX>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
05 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: MUBARAK AL-KABIR HOSPITAL TENDERED
TAGS: BEXP, ECRE, KU
To: COM
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006